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today!

We are proud to offer these Pre-Conference courses to expand your knowledge of philanthropy.

Understand the real world needs and challenges your non-profit faces every day with the

## AFP Fundamentals of Fundraising Course

**Who:** for development professionals with 0-4 years of fundraising experience

**What:** 16 hour course designed by experienced professionals to help those new to the field meet the needs of their non-profit. Our course is taught in an active learning style that makes your learning experience both substantive and enjoyable.

**Why:** Participation in the course provides individuals with a complete overview of development function. Individuals who are transitioning into the sector will learn how to organize and manage fundraising programs, gain basic skills in a variety of techniques, and prepare for an exciting career in development.

Learn how to raise more money efficiently!  
Improve your ability to pass the CFRE Exam with the

## AFP CFRE Refresher Course

**Who:** for development professionals with 5+ years of fundraising experience

**What:** 16 hour interactive program organized around the domains of the Certified Fundraising Executive (CFRE) exam. Our intensive course provides individuals the opportunity to review information essential to the development field.

**Why:** Participation in the course provides a review of concepts one should know at the five-year experience level, and assists individuals in learning or reviewing concepts covered on the CFRE exam. Participants receive a participant manual, approximately 16 hours of facilitated, interactive learning, and a certificate of completion at the end of the course.

Registration fee: \$390 AFP members/ \$490 non-members.

For more information on the courses, visit <http://www.ncphilanthropyconference.org/> or contact AFP at [proadv@afpnet.org](mailto:proadv@afpnet.org)