The Salvation Army is seeking an experienced **Director of Major Gifts (Divisional Resource Development Director)** in Charlotte, NC to lead, manage, cultivate, solicit and steward the major gifts program in the North and South Carolina Division.

The Salvation Army, the world’s largest charitable organization that is “doing the most good,” operates in communities across the United States. We are committed to meeting human needs wherever we can by providing food distribution, disaster relief, rehabilitation centers, anti-human trafficking efforts, housing for homeless, children’s programs and many other programs.

This **Director of fundraising development** position will lead, train and mentor a team of professionals to raise funds to enable the mission of The Salvation Army in North and South Carolina. The candidate will develop and nurture current and prospective donors including individuals, foundations and corporations in an assigned geographic region of the Division; respond to inquiries and communicate with donors, advisory organization members, Salvation Army employees and leaders. The position has direct oversight for a team of professionals and will be responsible for training, mentoring and accountability of its members. There is required day and overnight travel within the two-state region and will be **based in Charlotte, North Carolina**.

*We are looking for candidates with a* ***proven track record of success*** *and the following skills and experience:*

* Five years successful major gift fundraising experience
* 3 years management experience leading a team of professionals
* Proven history of establishing and maintaining strong long-term donor relationships
* Excellent communication and presentation skills
* Track record of achieving goals
* Bachelor’s degree from an accredited college or university
* Prior experience with a donor management system

The Salvation Army recognizes that peace of mind is important to employees and their families. Because of this, we offer a competitive salary, company vehicle, cell phone, lap top computer, reimbursed travel expenses, full health coverage, retirement, professional development, and paid time off!

For consideration, please send a resume, cover letter, and salary requirements to: [search@carrassessment.com](mailto:search@carrassessment.com).

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, or protected veteran status and will not be discriminated against on the basis of disability.

Candidates should recognize that The Salvation Army is a Church and agree that they will do nothing as an employee of The Salvation Army to undermine its religious mission.