



Vice President of Institutional Advancement

[Central Piedmont Community College](#), in Charlotte, North Carolina, invites nominations and applications for the position of **Vice President of Institutional Advancement**. The Vice President of Institutional Advancement serves as the chief philanthropy officer and has primary responsibility for establishing and implementing an annual growth strategy, including growing annual, major, and planned gifts, special events, and corporate and foundation support.

As a direct report to the President, the VP serves as a key leadership team member and an active participant in making strategic decisions affecting the College. The VP is instrumental in engaging the Foundation Board, the President, and the cabinet in the creation and implementation of a long-term fund development strategy that can sustain and strengthen the entire institution, through the One College model.

The VP grows existing relationships and helps forge new relationships to build the organization's visibility, impact, and financial resources. Specifically, the VP designs and implements a comprehensive plan, built on the cultivation of key individuals and organizations, that results in greater philanthropic support from external constituents and advances a culture of philanthropy within the organization. The VP leads and manages the philanthropy strategy for the entire organization to rigorously engage current and new individual donors, foundations, and corporations, growing overall financial resources and securing the necessary funders to provide a deep investment in program relevancy/expansion, student success, and faculty/staff development.

This position requires a creative, collaborative, and results-oriented leader whose passion for Central Piedmont and community college education is matched with strong leadership, outstanding interpersonal skills, crisp decision-making in the face of complex challenges, and a proven track record of non-profit fundraising.

An earned bachelor's degree in public administration, business administration, or related field from a regionally accredited college or university is required. Preferred requirements include: an earned master's or doctorate/terminal degree in public administration, higher education, business or related field from a regionally accredited college or university; CFRE certification; proven experience in a capital campaign; fundraising experience in higher education. Annual salary range is \$145k-\$175K.

To view the detailed job profile for this position, please click the following link: [Vice President of Institutional Advancement](#)

Nominations and applications will be accepted until the position is filled. Inquiries, nominations, and applications may be directed in confidence to: Gonser Gerber Search, c/o Gonser Gerber LLP, 1776 Legacy Circle, Suite 100, Naperville, IL 60563; search@gonsergerber.com. To apply, please submit a cover letter, résumé, and three professional references. References will not be contacted until later in the search process. Diverse and traditionally underrepresented candidates are encouraged to apply.

Notice of Nondiscrimination

As a recipient of federal funds, Central Piedmont is required to comply with Title IX of the Higher Education Amendments of 1972, 20 U.S.C. § 1681 et seq. ("Title IX"), which prohibits discrimination on the basis of sex in educational programs or activities. Central Piedmont Community College does not discriminate on the basis of sex in its educational programs or activities, including in the context of admission or employment.