

## DONOR ENGAGEMENT OFFICER

Please note: This position is located on the NC Research Campus in Kannapolis, NC (near Charlotte).

Reporting to and partnering with the Development Director, the Donor Engagement Officer serves as deputy of NRI's development and fundraising team with a dual focus on annual gift fundraising and donor relations. The Donor Engagement Officer will lead a comprehensive annual giving program to advance the mission of the Nutrition Research Institute: To lead precision nutrition research through understanding how genetics and environment affect an individual's requirements for and responses to nutrients. The incumbent will create a strategic development plan to secure private annual giving funds from prospects and donors; maintain an active pipeline of qualified individual prospects and donors; engage and motivate donors, volunteers, faculty, administrators, and staff; support the Advisory Board and its committees; co-plan fundraising and stewardship events; and foster collaborative pan-university development efforts between NRI and the University of North Carolina at Chapel Hill. Local and regional travel, some evening and weekend work required.

### **Minimum Education:**

Minimum of a bachelor's degree required (or foreign degree equivalent) with related experience. For positions with responsibility for direct solicitation of gifts and funds, a minimum of 1 year of professional-level, direct solicitation/fundraising experience is required.

### **Required Qualifications:**

The selected candidate must demonstrate possession of the following:

- \* Minimum of 2 years of experience with annual giving, project management, volunteer and events management, or closely related field.
- \* Successful history in annual fundraising, preferably in higher education.
- \* Strong communications skills, including the ability to make a compelling case for philanthropic support to NRI in order to align donor interests with organizational priorities.
- \* Excellent organizational and interpersonal skills and judgment.
- \* Ability to interact effectively in a comprehensive environment (such as a research university setting) with donors, faculty, staff, and volunteers.
- \* Highest standards of professionalism and performance as evidenced by integrity, initiative, collaborative teamwork, critical thinking, accuracy, consistency, timeliness, and attention to detail.
- \* Ability to work independently as well as collaboratively.

### **Preferred Qualifications:**

- \* 3 or more years of experience.
- \* Commitment to NRI's mission is highly desired.

To learn more or apply, visit: <https://unc.peopleadmin.com/postings/216825>